



# CAPABILITY STATEMENT

## BUILD



## CLEAN



## PROTECT



### NAICS CODES

- 423850: Safety Supplies
- 423390: Construction Supplies
- 423440: Lockers
- 423850: Janitorial Supplies Merchant Wholesaler
- 423420, 532420: Copiers, Office Supplies
- 423210: School Furniture

423910: Playground Equipment, turf, surface material

424130: Industrial Paper

424350, 459110: Uniforms

CAGE CODE: 4LQ92

DUNS CODE: 609607424

### CERTIFICATIONS

New York State Department of Economic Development (WBE), New York City Department of Small Business Services

(WBE), State of New Jersey Certified SBE, The Port Authority of NY & NJ and all NY & NJ UCP Partners (WBE), MTA, NJ TRANSIT (DBE), CERTIFIED WOSB, Certified LGBT Business Enterprise, WBENC-Certified WBE

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**ABOUT:** Snappy Solutions, Inc. provides supplies to keep your workplace running and keep people and the planet safe. Our solutions help you BUILD, CLEAN & PROTECT with products from hundreds of manufacturers including sustainably made and eco-preferable items. We help procurement professionals quickly and easily buy goods they need, we listen to understand your goals, and we become your dependable, person-centered sourcing partner. Established in 2006, Celebrating 17 years as Certified WBE/DBE/WOSB/LGBTBE Business Enterprise/ WBENC-Certified

### SPECIALTIES

- Safety/Rescue/Tactical Gear
- Lockers, Partitions, and Bathroom Accessories
- Janitorial Supplies
- Parking Lot/Construction Zone Products
- Water Treatment Facility Products
- Copiers/Scanning/Paper
- Industrial Supplies
- Landscaping Supplies
- Uniforms

### DIFFERENTIATORS

- Easy, one-stop procurement
- Preferred Source partner
- Superior customer service
- Unique item sourcing- we will find what you need
- Complete follow-through
- Excellent communication
- USA and sustainably made sources
- Competitive pricing

### CORE COMPETENCIES

- Sales and sourcing professionals
- Sustainable and traditional products
- Multiple logistics partners
- Fast and responsive excellence
- Micro and macro purchases
- 17 years of dependability as a certified WBE

Preferred Source Partner

- Snappy eco-friendly cleaners
- EPA N disinfectants

### NYS CONTRACTS

- NYS (HIRE) Contract. Contract PC69030 authorized distributor for Safeware, Inc.
- NYS Printing and Imaging Contract PT66607, Award # 22661-WBE reseller for Konica Minolta
- NYS Furniture Contract, Category 8, Contract PC68448 Award# 23109-WBE reseller for Young Equipment
- NYS OGS Personal Protective Equipment (PPE) and Related Items. Contract # PC69462-WBE reseller for Safeware



## SUCCESS STORIES

CLIENT: **NYC DOC**

**CHALLENGE:**

Provide affordable, sustainable food trays

**SOLUTION:**

Delivered compostable food trays that are good for people and the planet, directly from the manufacturer and at a competitive price



PROJECT: \$450,000

CLIENT: **NYPD**

**CHALLENGE:** Help ensure the safety of our first responders with helmets and shields



**SOLUTION:**

Delivered thermoplastic shields and helmets, on time and within budget

PROJECT: \$100,000

CLIENT: **FDNY**

**CHALLENGE:**

Deliver disinfectants during the height of COVID



**SOLUTION:**

Delivered over 100 pallets of EPA registered disinfectants designed to kill COVID and needed to wash down fire and EMS trucks, ambulances, and equipment.

PROJECT: \$100,000

CLIENT: **Schools**

**CHALLENGE:** Reduce costs of janitorial supplies, improve aesthetics of rest rooms, reduce air toxins

**SOLUTION:** Supplied Snappy Green Seal Certified Cleaner to cut down on air toxins and help reduce asthma attacks. Standardized paper and soap products, delivered new partitions and dispensers.



CLIENT: **NYS Preferred Source, NYSPSP**

**CHALLENGE:** Provide eco-friendly cleaners that meet NYS guidelines for sustainable products and create jobs for the visually impaired

**SOLUTION:** Snappy Solutions Green Seal Certified Cleaning Products, concentrated and dilutable, resulting in huge cost savings to the end user

## PAST PERFORMANCE

- CUNY
- Metro North
- NYC DEP
- NYC Transit
- Battery Park City
- BFC Development
- Brooklyn Navy Yard
- DASNY
- DCAS
- LIRR



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